



## EXPERIENCE TRIPLEPOINT'S DREAM BUILDING TEAM TAMPA BAY'S PREMIER WATERFRONT DESIGN-BUILD REMODELING FIRM

Neal Fiske designed and built his first dream home when he was just a kid. Now, as founder and owner of TriplePoint Design Build—Tampa Bay's premiere design-build firm—Neal has graduated from tree forts to striking waterfront structures. While his projects may be bigger, his passion remains the same: transforming dreams into reality. Just ask Laney Pitt, who enlisted Neal and his full-service design-build team to turn her 1,750 square-foot home into a 4,500 square-foot Key West-style retreat—all while maintaining the home's original footprint. "I've been a developer prior to becoming a real estate agent," says Laney, partner at Keller Williams, St. Pete Realty. "No one had ever pleased me in the construction industry." That is, until now. Laney scheduled a consultation with Neal—who acts as key point of contact for each and every project—on the advice of a

good friend. She was struck by how candidly he addressed her concerns. "I just really felt like he was honest and was going to do what he said," she explains. "I was really adamant that there be very quick, clear, honest communication, and Neal was wonderful about that." Likewise, Neal felt the same sense of mutual respect. "It is so important that there be good chemistry between contractor and client," he says. "Because of how involved we get during this process, we become part of the client's family." From their very first meeting, Laney felt confident that Neal could make her vision a reality. But perhaps the most refreshing part was how professional, qualified and meticulous the rest of the team was. In Laney's experience, that type of across-the-board professionalism is rare. The home's existing structure and unique landscape constraints required

Neal and his team to deliver unique solutions while complying with local zoning restrictions, as well as FEMA construction requirements. One solution was to elevate the house so the living level was above the flood plain. The end product resulted in added storage below, while key design strategies allowed for stunning waterfront views from every single room.

"Neal was very creative," says Laney. "We were on a strict budget, and when we hit something that might send us over, Neal would brainstorm and offer ways to help keep costs down."

It's all part of Neal's philosophy of keeping the homeowner as educated and informed as possible throughout the process.

"It was a true collaboration of Laney's ideas and ours," says Neal. "The communication between contractor and client, project management skills and quality of work are all critical to the success of any project. But how does our client feel about their new home when we are completed? That is very important to us. We focus on achieving their dream."

There has never been a better time to remodel. Now, more than ever, smart design integrated with value engineering will provide the remodeling solutions you are striving for.



BEFORE

**Call today to schedule a complimentary design consultation.**



727.302.9116 // 813.250.9700  
TriplePointDB.com  
Lic. #CB-CA57435



Founder and owner Neal Fiske

### AT A GLANCE

- More than 25 years of design-build remodeling expertise
- Providing creative design solutions integrated with value engineering
- Establishing a true alliance between design team and owner
- Developing a trusting relationship exemplifying honesty and integrity
- Award-winning team delivering cost-effective design, unsurpassed quality, service and craftsmanship